

65%
Secure remote access

34%
Reduce network complexity

26%
Lower overall security costs

Zero Trust adoption driven by risk management and secure

Improving risk management strategy (75%) and securing remote access (65%) are the top

What are the main reasons to adopt

a Zero Trust security strategy?

47%

Remove burden of

security from the end

41%

incidents to investigate

Reduce number of

4%

None of these

remote access—and protecting customer data the top

business case

75%

Improve risk

management strategy

reasons to adopt a Zero Trust security strategy.



"Zero Trust is a perfect fit in companies where data sets are highly protected and usage patterns are consistent."

- VP, large enterprise

Most agree that a Zero Trust security strategy reduces

threats, and also simplifies security architecture

security incidents, particularly data leakage and internal

Reduce malicious internal breaches (41%), Centralize security oversight of public clouds (30%), Foster business continuity (26%), Reduce costs (26%), Minimize need for highly skilled security professionals (21%), Other (1%)

Do you agree a Zero Trust security strategy reduces security incidents?

78%
Agree

17%
Strongly agree

4%
Disagree
1%
Strongly disagree

A Zero Trust security strategy should mostly protect against accidental data leakage

(68%), followed by malicious internal threats (68%) and third parties working within

What should a Zero Trust security

strategy protect against?

68%

67%

64%

57%

56%

12%

1%

Disagree

Strongly disagree

the network (64%).

Accidental

threats

attacks

Remote

access

organization's security architecture.

data leakage

Malicious internal

Account takeover

Third parties (consultants, vendors,

76%

Agree

11%

Strongly agree

temp employees) working inside

the organization's network

"I'm sold [on Zero Trust], the non-technical [leadership] isn't.

Key materials to help win the battle are few and far between."

- Director, small-medium business

Most already have the essential components to a Zero

skills gaps are challenges to implementation

Which of the following

have in place?

Activity logs

Identity access management

Public key infrastructure

(PKI)

Threat

intelligence feeds

Continuous diagnostic and mitigation system (CDM)

Cost concerns

Skills gaps

Shadow IT

Technology gaps

Increased mobile/ bring your own device

(BYOD) adoption

North America 74%

TITLE

Director

41%

C-Suite

27%

security components do you

Trust strategy within their security stack—but costs and

Most decision-makers have the following security components in their security stack:

segmentation (67%), and security information and event management (SIEM) (62%).

Which do you think are

security strategy?

essential for a Zero Trust

54%

69%

68%

56%

51%

51%

APAC 10%

<1,001

employees

1,001-5,000

employees

EMEA 16%

COMPANY SIZE

31%

24%

39%

38%

Activity logs (69%), identity and access management (IAM) tools (68%), network

Lateral movement attacks (41%), Public cloud access (40%), Private cloud access (33%), IoT vulnerabilities (26%)

87% of decision-makers believe that a Zero Trust security strategy will also simplify their

To what extent do you agree with the following:

"I believe that a Zero Trust strategy will simplify my

organization's security architecture."

71% (IAM) tools **67%** Network segmentation **59% 62**% Security information event management (SIEM) 64% 49% Compliance checks 49% 46% Data access policies **56%**

39%

41%

48%

37%

35%

25%

From the same list, decision-makers highlighted IAM tools (71%), SIEM (64%), and

strategy, meaning that many already have these components in place.

followed by skills gaps (51%) and technology gaps (51%).

network segmentation (59%) as the top essential components of a Zero Trust security

When it comes to adoption challenges, however, cost concerns ranked highest (56%),

What are the challenges to adopting

a Zero Trust security strategy?

Gaining buy-in from non-technical stakeholders (37%), End-user skepticism (32%), SaaS sprawl (28%), None of these (2%), Other (1%)

"Changing the culture of our organization has been challenging.

So many users have had access privileges that they think they

need but don't."

- Director, small-medium business

Respondent Breakdown
REGION

10,001+
employees

25%

Manager

VP

5,001-10,000
employees

20%

Insights powered by **PULSE**